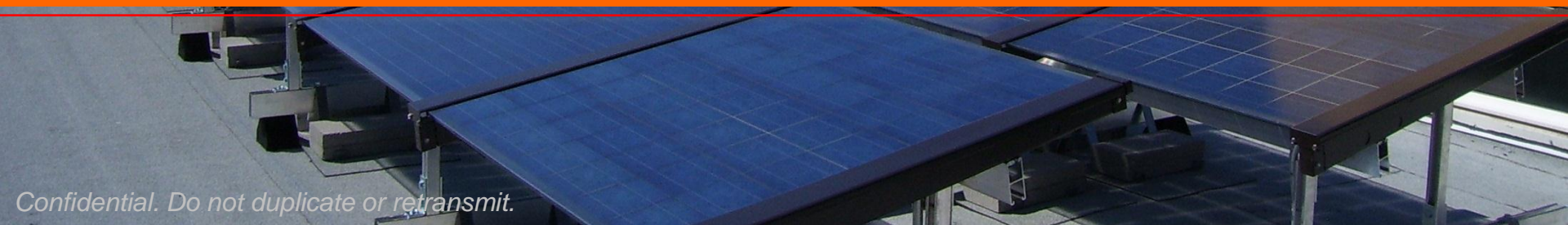




Tangerine Power™



Solar ROI for Eastside Businesses



Confidential. Do not duplicate or retransmit.



Tangerine Power helps property owners generate ROI from solar energy.



What Solar Does for You

Saves you Money
...Makes you Money
.....Helps the planet



- Solar is a “power price hedge”
- Declining price for Solar Panels = increasing ROI potential

- **8%** annual ROI over 10 years
- **5-6** year simple payback

Varies with your tax situation & local site conditions.



Make Your Own Energy

PSE credits your account for all energy you make



Additional Incentives

Energy Production Incentive

\$0.15-0.54/kWh



Federal Tax Credit

30% off



Accelerated Depreciation

~20% off



Sales Tax Rebate

100% < 10 kW

75% > 10kW



Bottom Line on Incentives

Federal Tax
Credit

+

Bonus
Depreciation

+

Energy
Production
Incentive

=

50%

OFF

after year one

How much does solar cost?

Final cost will depend on:

- What size system you install
- What type of panels you use

(+) The cost of solar modules has fallen 17% in the past year, and continues to fall!

Sweet spot for Business Solar in Washington

Size 10-30 kilowatt Solar Array
Investment \$50,000 - \$200,000



10 kW



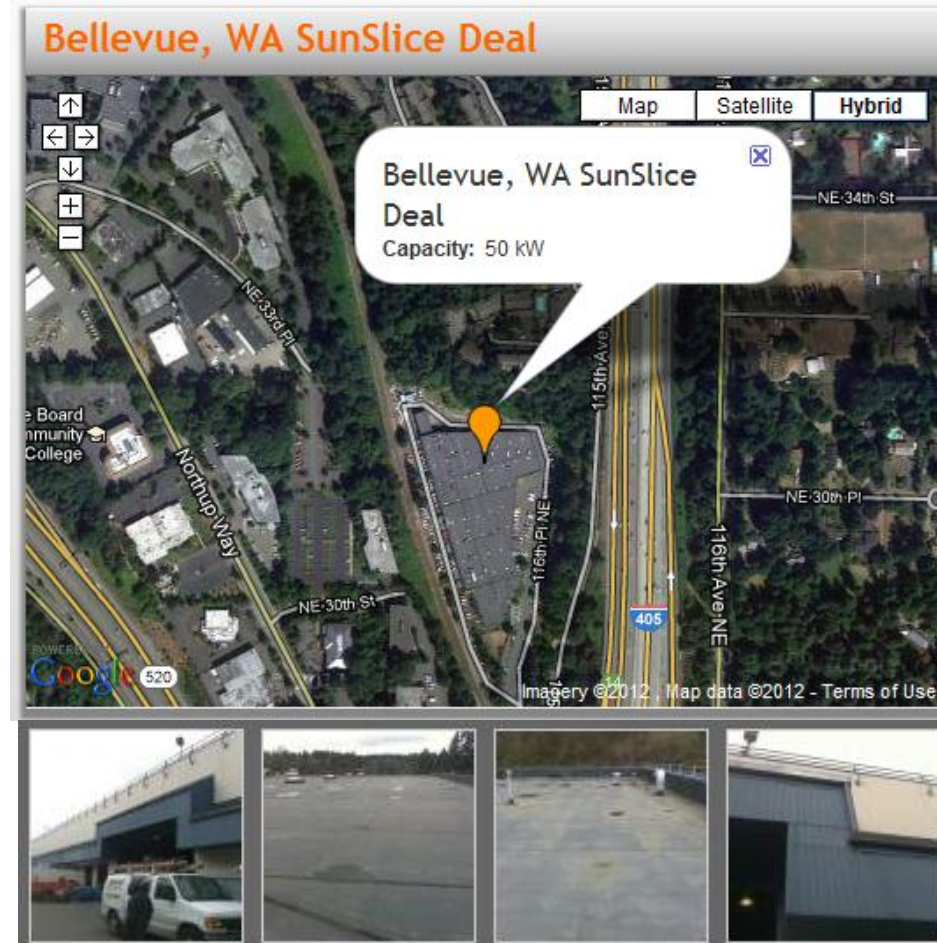
30 kW

An Alternative – Community-Funded Solar

NOW you can invest in solar
on Someone Else's Roof

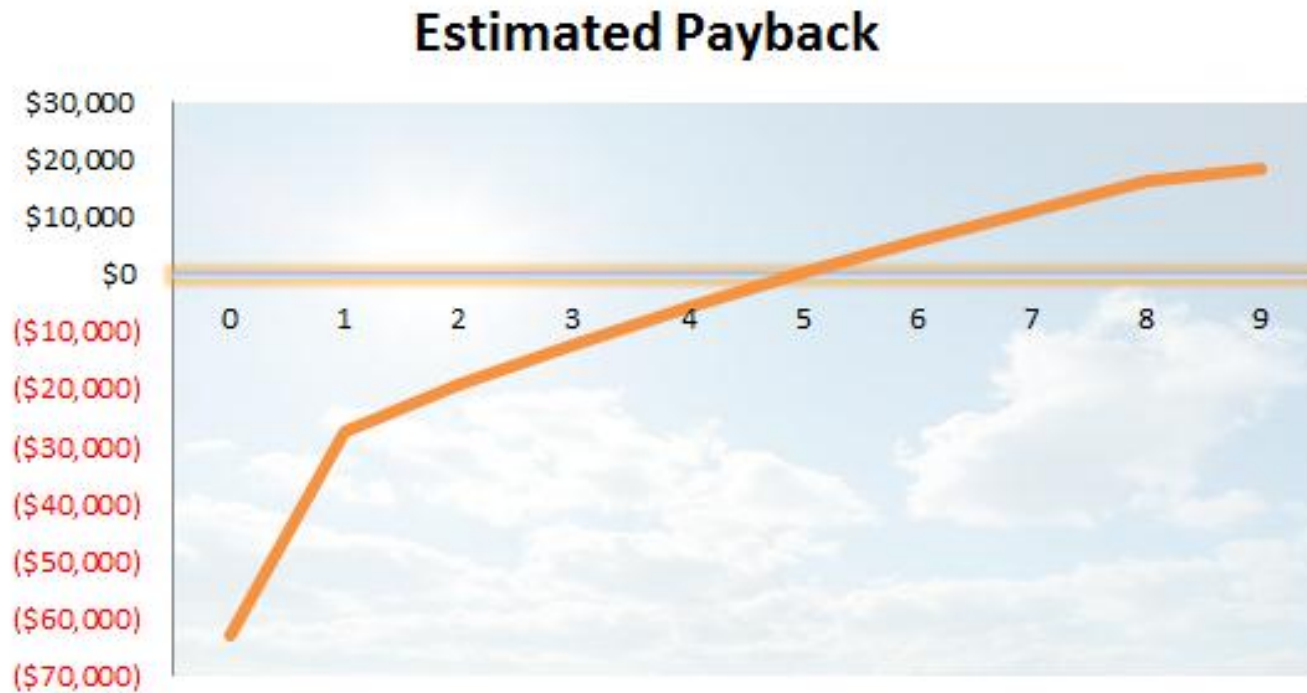
Similar Returns to
Solar on your own roof

Partnership between
Tangerine Power &
City of Bellevue



ROI Potential Redux

- **8%*** annual ROI over 9 years
- **5-6*** year simple payback



**Varies with your tax situation & local site conditions.*



Tangerine Power™

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