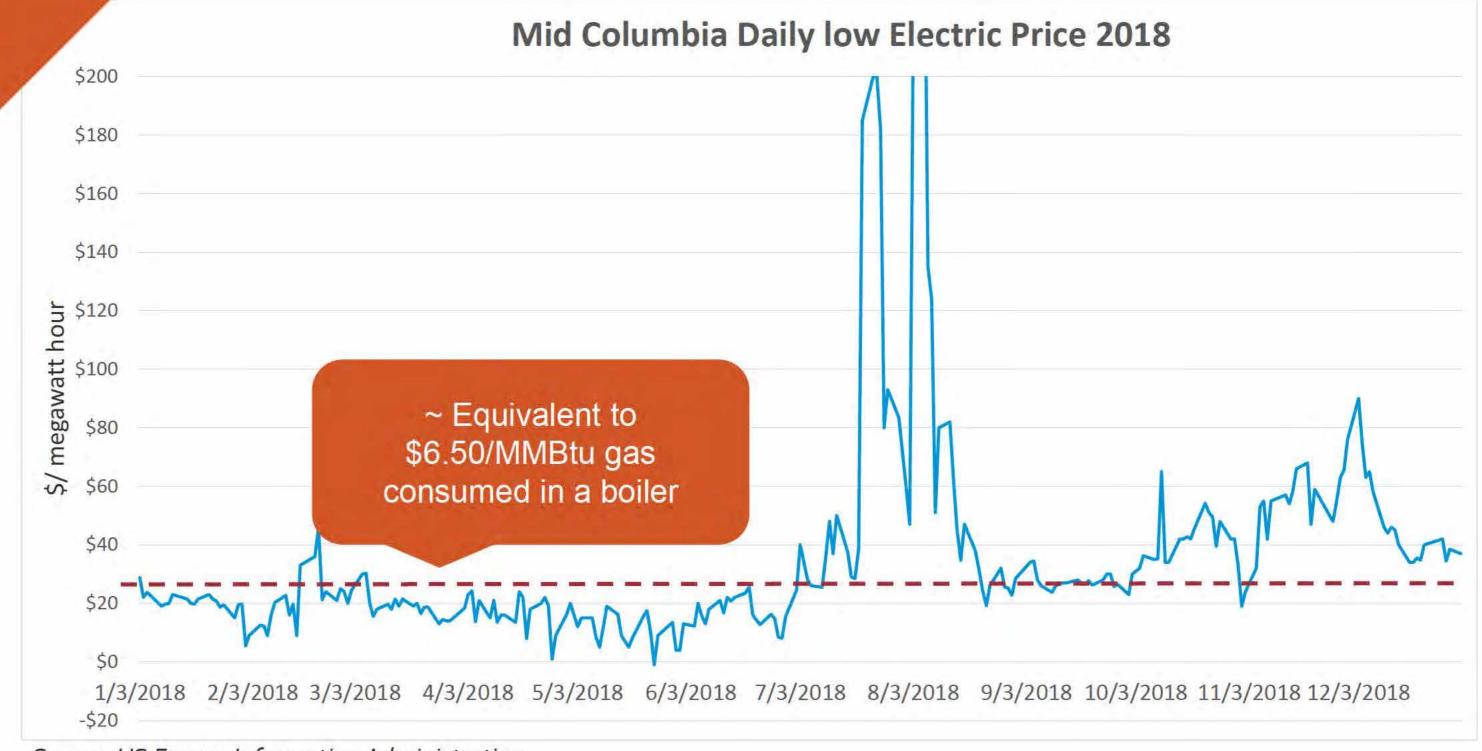
RENEWABLES: SELF INFLICTED WOUND

"High penetration of solar depresses electricity prices in the middle of the day, and amps up the peaks before and after the solar generation arrives...

THIS POSES AN ENDURING THREAT TO SOLAR BUSINESS MODELS: If the value of solar generation continues to drop and curtailments rise, it will become harder to sustain new capacity"

- Greentech Media May 2018

POWER PRICES COMPETITIVE WITH NATURAL GAS

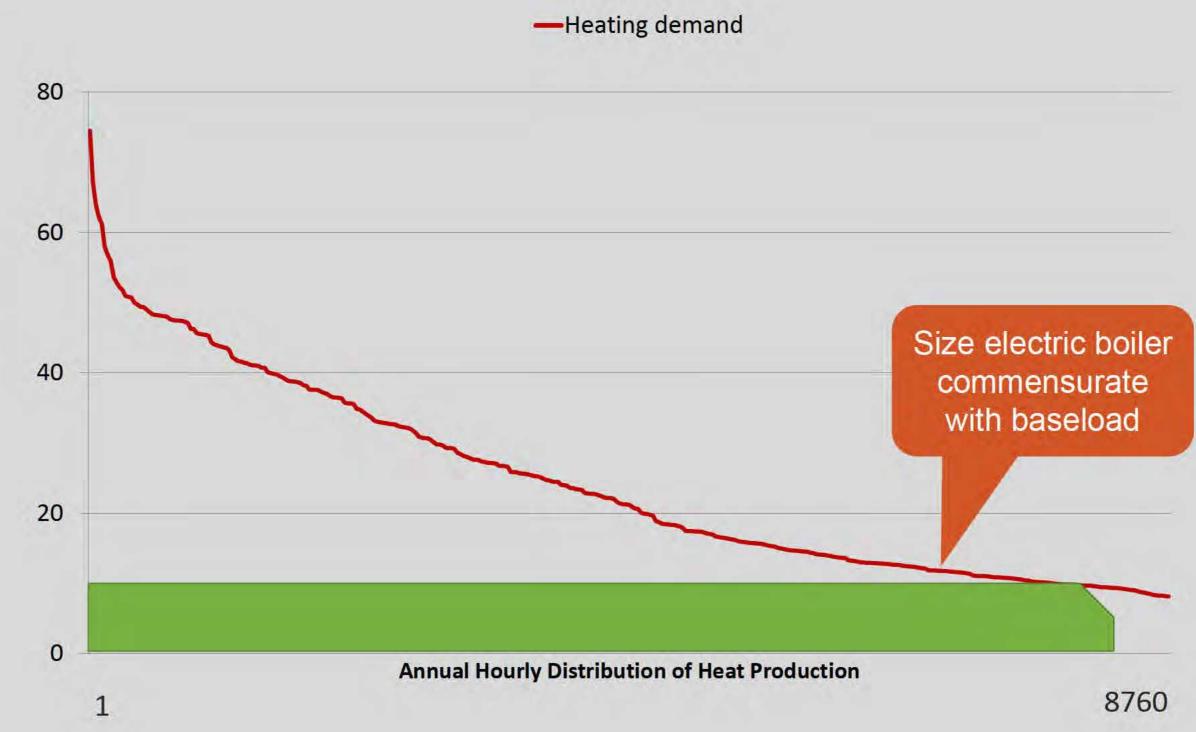


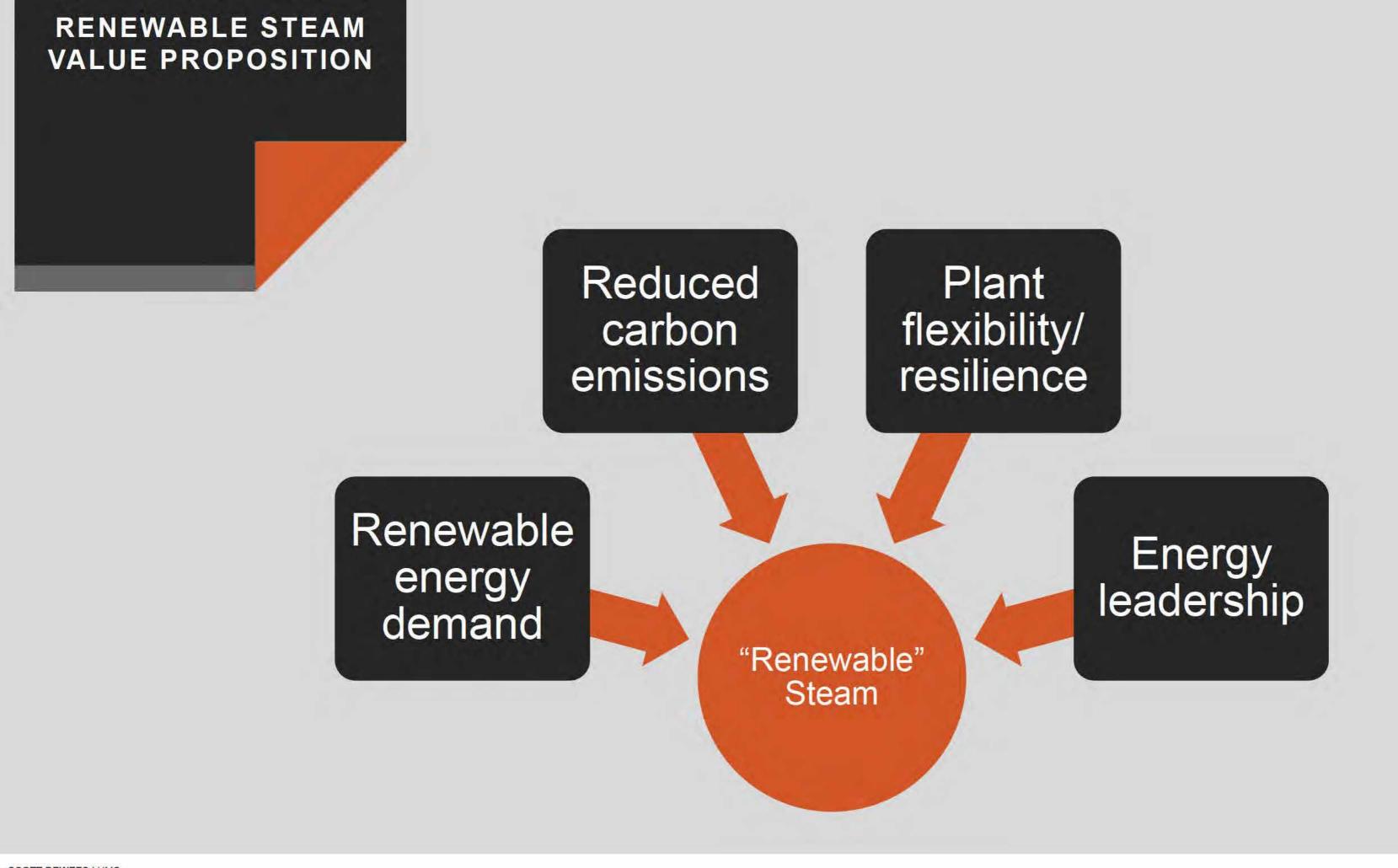
Source: US Energy Information Administration

RENEWABLE STEAM: YEAR ROUND OPPORTUNITY

Heating (MMBtu/h)

Thermal Load Duration Curve (Campus)







UMC is seeking interested parties to collaborate on a pilot project:



Host Facilities



Partner Electric Utilities



Grant Support (Commerce RD&D)



Technology/Finance Partners

THANK YOU

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Business Developer, Energy Services

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Wholesale Price Effects of 40-50% Wind & Solar

(Wind: 30% wind & 10+% solar | Balanced: 20% wind & 20% solar | Solar: 30% solar & 10+% wind)

Impacts in 2030 relative to baseline with 2016 wind & solar shares	Southwest Power Pool 2016: 18% wind & 0% solar			NYISO (New York) 2016: 3% wind & 1% solar			CAISO (California) 2016: 7% wind & 14% solar			ERCOT (Texas) 2016: 16% wind & 1% solar		
	Wind	Balanced	Solar	Wind	Balanced	Solar	Wind	Balanced	Solar	Wind	Balanced	Solar
Lower Average Prices [\$/MWh]	0 -6 -12 -18	% -21%	-27%	0 -6 -12 -18	-38%	-39%	0 -6 -12 -18	-23%	-27%	0 -6 -12 -25	-17%	-15%
More Hours <\$5/MWh In baseline: 0% of all hours	6%	8%	13%	2%	7%	11%	6%	7%	11%	6%	11%	19%
Changes in Diurnal Price Profile red baseline shows 2016 wind & solar shares	HO Live VRE Baiancard VRE Hogh Wood Hogh Setar											
More Price Variability	1.8x	2.1x	2.5x	2.1x	2.3x	2.5x	3.0x	2.9x	3.4x	1x	4.7x	6.6x
Higher AS Prices Regulation Down	5x	6х	9x	2x	2x	3x	3x	3x	3x	2x	3x	4x
Change in Timing of Top Net-Load Hours	Shift from 4pm to 7pm			Shift from 3pm to 5-7pm			No further shift 7pm			Shift from 3pm to 6-8pm		